

#### **Business Analysis & Business Model**



- A flower shop located in Dallas, Texas
- Delivery to the United States and Canada with a shipping cost of \$14.95
- Same-day delivery to Dallas and Texas with a shipping cost of \$14.95
- Business hours: Monday\_Friday 9:30 AM 4:00 PM / Answered Phone 8 AM 6 PM
- Saturday 10:00 AM 1:00 PM/Answered Phone 8 AM 4 PM

Products:
Flowers
Occasional bouquets
Green plants
Flowering plants
Gourmet baskets and fruits

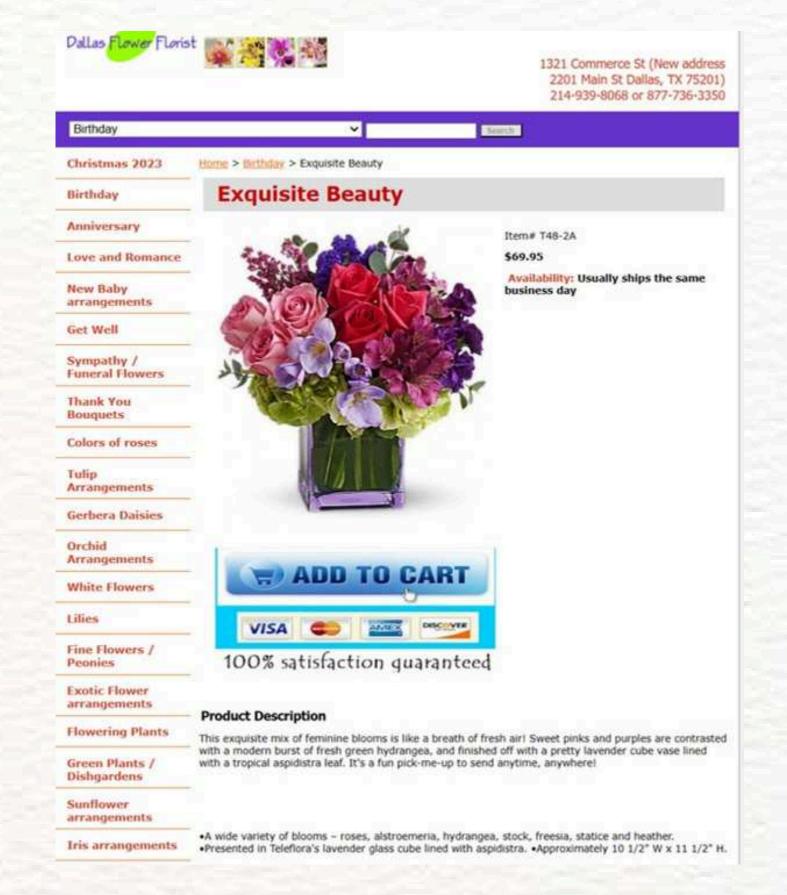
Price range: \$45-\$595

send a replacement or refund the full purchase price

#### **Heuristic Evaluation**



- Excessive and unnecessary text on some website pages
- The product categorization content has not been accurately executed..
- Numerous product categories which do not follow a specific order
- Lack of User and System Integration



- Filtering capability is not available.
- Lack of high-quality and diverse images for the product
- Lack of awareness about the system status



Dallas Flower Florist

When you place your Online Order with us, you can rest assured your personal information is kept safe, secure, confidential and private. Our web site is hosted by Yahoo! Store is a world-wide recognized leader on the Internet.

\$69.95

\$69.95

Shipping Information	Your Order
Shipping Address	Item
Delivery Information: RECIPIENT'S name and address. If for a Funeral, enter Deceased's First and Last Name.	1 Exquisite
	Beauty
First Name:	Subtota
	Tota
Last Name:	
Company:	
(Optional American Airline Center, Bank Of America, etc.)	
Street Address 1:	
ad Insperiorcountries	
Street Address 2:	
(optional: Apt, Suite, Unit, builing, etc.)	
City State:	
7in Code: Dhees	
Zip Code: Phone:	
(Optional) Dallas Flower asks for the recipient s phone number for delivery purposes only. In some	
instances Dallas Flower will need to call the recipient in order to clarify address information or to	
schedule a convenient delivery time. If you would prefer to not provide this information, we suggest you submit your own phone number instead so that we may contact you directly with any delivery concerns or questions.	
Country. United States	
Serving USA, CANADA, and MEXICO only	
Delivery Month:	
Sep (09) ▼	
Today's Date: Friday, December 15, 2023	
Delivery Date:	
10 🗸	
Today's Date: Friday, December 15, 2023	
Delivery Year	
* 2023 <b>~</b>	
Enter Your Card Message below:	
Message On Enclosure Card (210 Characters Maximum) Examples: "Happy Birthday – And Many Morel" "Happy Anniversary I Love You Very Much" "Congratulations On Your New Baby Boy/Girl" "Set Well Soon!" "With Deepest	
Sympatry* "No Card Message".	
Signature.	
Santa D. France at Cont. (19 Cont.)	
Signature On Enclosure Card. (80 Characters Maximum) Examples. "Love, Victoria and The Kids" "All My Love, Bill" "Your Friends and Co-Workers At ATT Corporation" "Secret admirer".	
Delivery Instructions:	
(ophonal)Example: "Call before delivery" "Do Not Call" "Delivery before 4pm"	
Shipping Options	
Shipping Options	

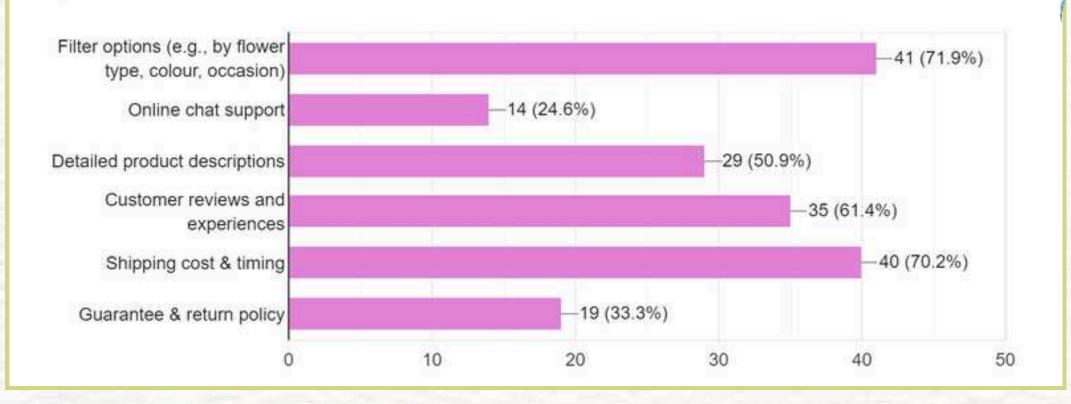


- Delayed access to information related to product shipment
- The return path on many pages either does not exist or is very unclear
- No option for easily adding the quantity of product
- List of various countries is displayed while the shipping is only available to Mexico, the United States, and Canada
- The calendar is not accurate and correct

### Heuristic Evaluation

What elements are most important to you on a florist website? (Select one or more options)

57 responses



# Survey

According to the results of the survey:

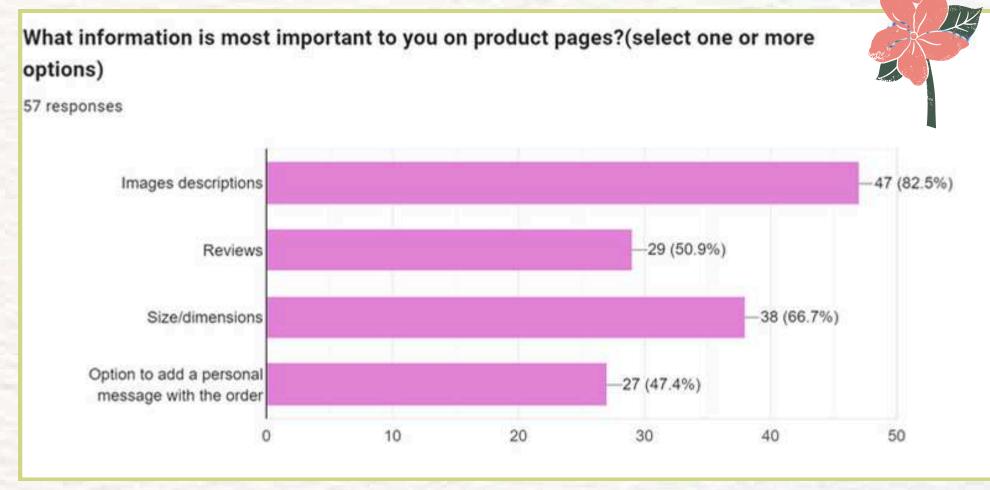
• 57 people filled out the form

#### The most important elements:

- Filters
- Shipping cost and timing
- Customer reviews

#### The most important information on the Product page:

- Image Description
- Size
- Reviews





#### The most important Needs:

- Price
- Customer experience and review
- Delivery time
- Product description



**Affinity Diagram** 





#### **Emily**



Emily is a busy professional who values efficiency and convenience in her shopping experiences. She often buy online flower bouquets for special occasions like her loved-ones birthdays. She has a keen eye for aesthetics and prefers high-quality flower images with detailed descriptions.

AGE 35 LOCATION Dallas OCCUPATION Architect

#### Motivation

- . Sending a flower arrangement to her friend who lives abroad by choosing among wide range of variety and reasonable price flowers.
- · To have a seamless and quick shopping experience.
- · To receive timely and safe delivery of products.

#### NEEDS

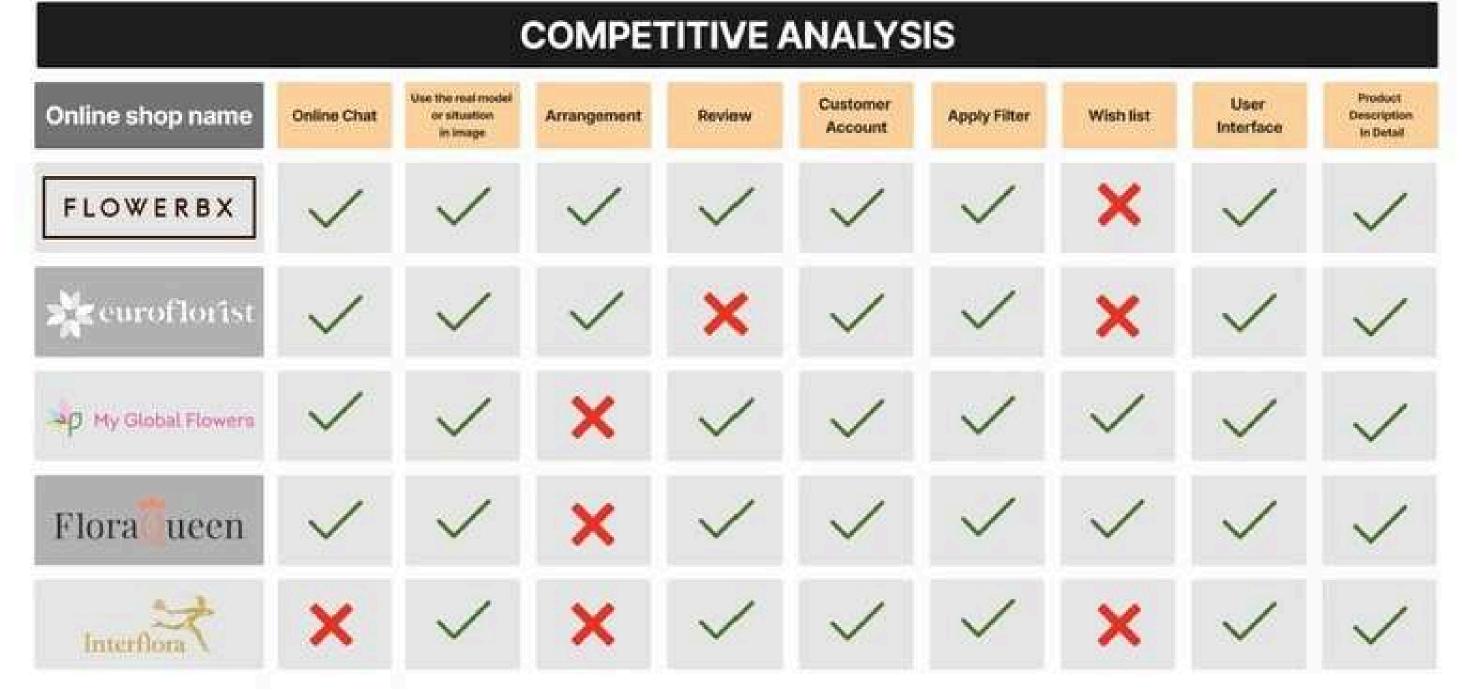
- · Finding accurate and comprehensive care tips and storage conditions for her orders.
- . Ensuring that the flowers purchased are not harmful to her friend who is allergic to certain types of flowers.
- · Knowing about flower symbols.
- Reliable customer service and online chat.
- Reading other customers experiences and reviews.

#### PAIN POINTS

- · Uncertainty about shipping cost and timing.
- · Concerns about the delivery process and whether the products will arrive in good condition.

## Persona







#### **Information Architecture**

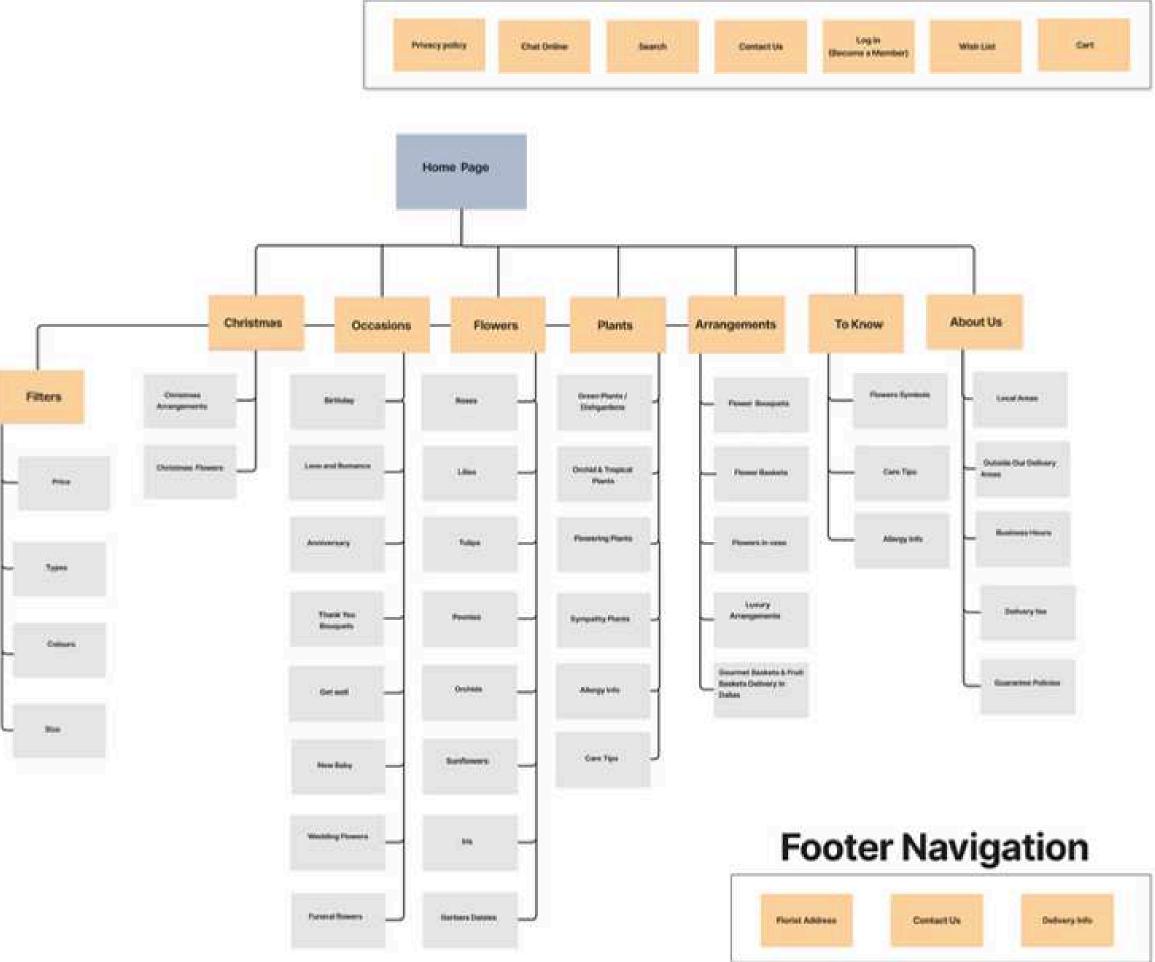


#### Card sorting:

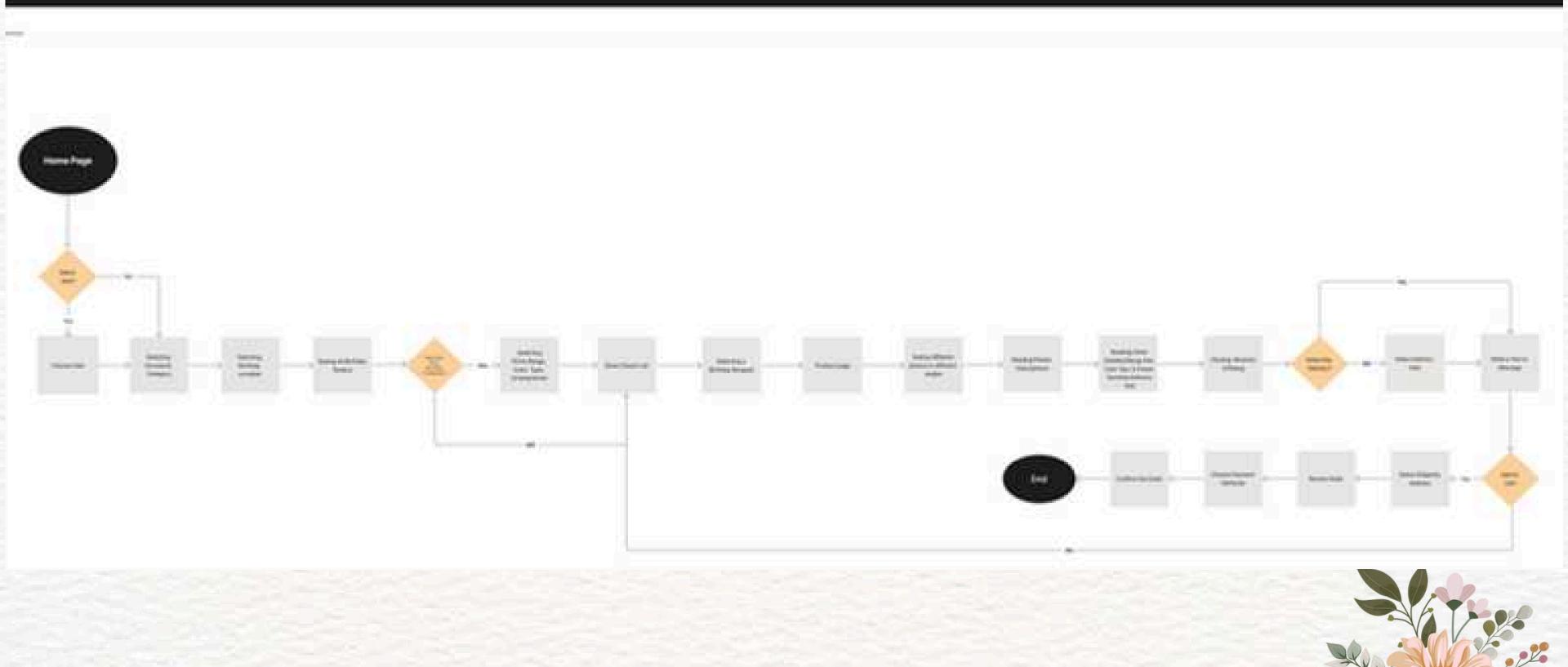
- Closed card sorting with 18 people
- Understanding the user's mental model and placed website contacts in appropriate categories based on it.



# **Global Navigation**



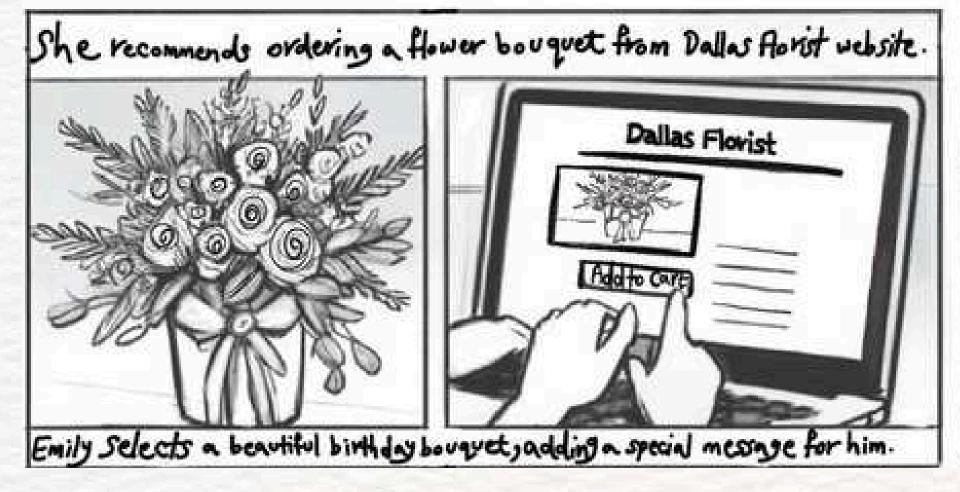




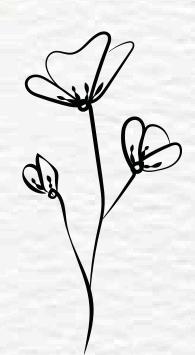
Story Board

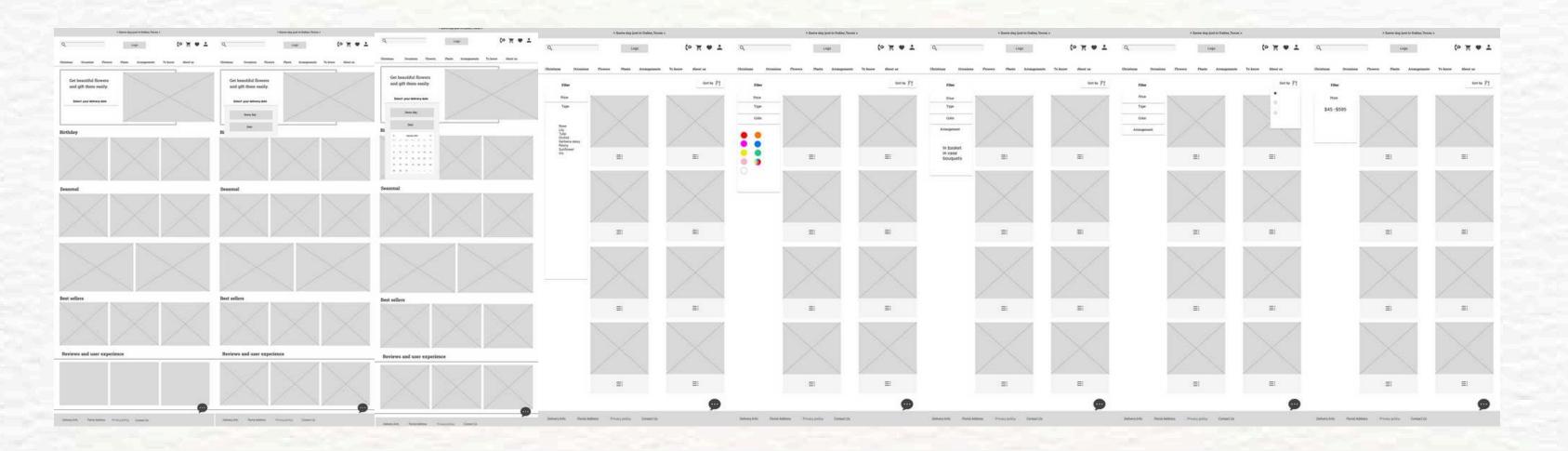














#### 1. Clickable Add to Cart:

- Ensuring the "Add to Cart" button is clickable for a smoother purchasing process.
- 2. Changes in Buttons and Button Types:
  - Implementing optimizations in button design and types based on user feedback.

#### 3. Filter Design:

• Enhancing the design and functionality of filters for an improved user experience.

#### 4. Filters Not Retaining:

- Investigating why filters are not retained and addressing related issues.
- 5. Next and OK Buttons at the Bottom Text:
  - Optimizing the process of entering filters with "Next" and "OK" buttons at the bottom text in the app.
- 6. Removing the same-day button and adding a back-to-top button.



# **Usability Test**

# Original website: https://dallasflowerflorist.com/



Thanks for your attention